### Chambersburg, PA Aquatic Facility Study Conceptual Design Selection February 29th, 2016

Presented By: Counsilman-Hunsaker

## **Counsilman-Hunsaker**

- Founded by legendary Indiana University swim coach "Doc" Counsilman
- Leaders in aquatic planning and design since 1970
- Over 1,000 aquatic planning and design projects
- Over 200 aquatic feasibility studies
- Offices in Dallas, Denver, LA, St. Louis



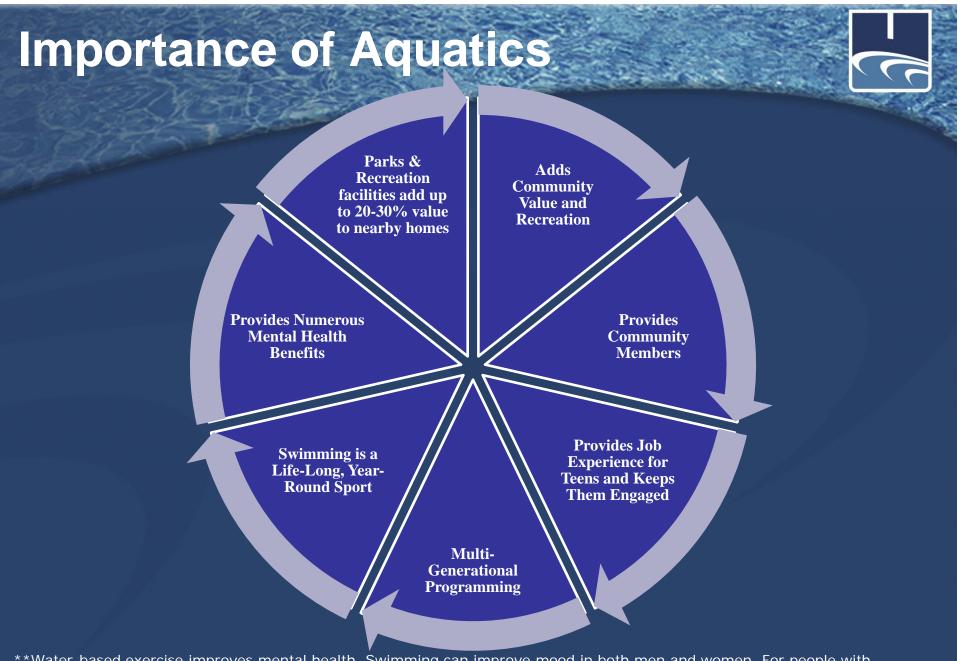


## Agenda



- Why Have an Aquatics Center?
- Aquatic Trends
- Facility Concept
- Operational Overview

# Why Have an Aquatics Center?



\*\*Water-based exercise improves mental health. Swimming can improve mood in both men and women. For people with fibromyalgia, it can decrease anxiety and exercise therapy in warm water can decrease depression and improve mood. Water-based exercise can improve the health of mothers and their unborn children and has a positive effect on the mothers' mental health.

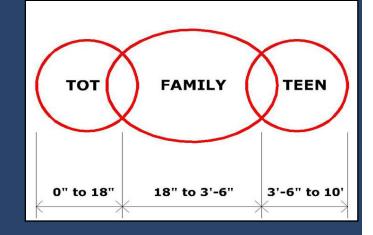
# **Aquatic Trends**

# Where We Are Today

National Trends

### • Times they are a changing

- 1950's to 1980's Pools have become functionally and financially obsolete
- Focus on families not merely competition and kids
- Pay for play
- The modern outdoor pool
  - Tot areas
  - Family areas
  - Teen areas
  - Learn to swim
  - Spray / Play Areas



• Emphasis on a system-wide approach with both indoor and outdoor aquatic centers to meet needs of all community residents

# **Types of Aquatic Programming**

# Aquatic Components ✓ Competitive ✓ Recreation ✓ Instruction ✓ Fitness & Therapy











## **Chambersburg Family Aquatic Center**

### Multi-purpose leisure pool

- Zero Depth Entry
- Interactive Play Feature
- Lazy River
- 6-25 Yard Lanes
- Waterslides
- Crossing Activity
  Tot Pool
- ADA Ramp Entry
- Interactive Play Equipment
- Tot slide

Sprayground

- Interactive Play Equipment
- Moveable Fence to Provide Extended Season Operation!

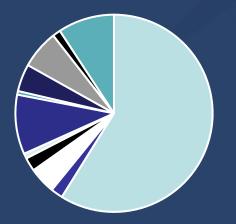


# **Operational Overview**

### **Financial Overview**

- Up to 60 % of the operating expense for an aquatic facilities can be labor.
- National pool operations trends:
  - 60% operate at a loss
  - 38% operate at breakeven (+/- 5%)
  - 2% cash flow

Expenses			
Personnel	\$176,772.00	58.88%	
Promotions	\$5,919.00	1.97%	
Maintenance	\$13,099.00	4.36%	
Training	\$6,698.00	2.23%	
Supplies	\$2 <i>,</i> 498.00	0.83%	
Electricity	\$29,330.00	9.77%	
Programs	\$1,775.00	0.59%	
Chemicals	\$13,451.00	4.48%	
Concessions	\$19,004.00	6.33%	
Insurance	\$3 <i>,</i> 935.00	1.31%	
Capital Fund	\$27,762.00	9.25%	
	\$300,243.00	100.00%	



Personnel
 Promotions
 Maintenance
 Training
 Supplies
 Electricity
 Programs
 Chemicals
 Concessions
 Insurance
 Capital Fund

### **Financial Sustainability**

- For the most part operational expenses are fixed
- Financial sustainability depends on revenue and taking an entrepreneurial approach
- Limited Funds, requires flexibility and a willingness to take risks
- Funding Sources
  - Fee Generation
  - General Fund / Endowment
  - Grants

### **Revenue Potential**

- Annual/Seasonal Passes
- Individual
- Child
- Family
- Daily Admissions
  - Adult and Child
  - Scholarship / Discounts
- Rentals

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- Birthday Party Pavilions
- Family Cabanas
- Corporate Family Buyouts
- Programming
- Swim Team



#### 2016 Recreation Improvements Bond Issue (Adopted 4/25/16)

Capital Projects Prioritization Schedule Capital Cost			
1	Replace the Memorial Park Pool with a Modern Family Aquatics Center	\$6,900,000	\$7,590,000
2	Nicholson Square Park Build Out (To Match Grant Applications)(Ward 1)	\$266,242	\$292,866
3	Fourth Street Park Playground Equipment (Ward 2)	\$20,000	\$21,200
4	Henninger Field Playground Equipment (Ward 1)	\$40,000	\$42,400
5	Memorial Park Playground Equipment (Youth & Tot lots)(Ward 5)	\$148,000	\$156,800
6	Mike Waters Memorial Park Playground Equipment (Ward 3)	\$82,500	\$90,750
7	Reservoir Hill Park Playground Equipment (Ward 4)	\$20,000	\$21,200
8	Chambers Park (Orchard/Byers) Playground Equipment (Ward 5)	\$41,000	\$43,500
9	Eugene Clarke Recreation Center Gym 2 - HVAC & Weatherization (Ward 3)	\$200,000	\$212,000
10	Memorial Park Main Tennis Court Facility Replacement (Ward 5)	\$375,000	\$397,500
11	John Redding Memorial Park Build Out (Ward 2)	\$1,400,000	\$1,484,000
12	Henninger Field Artificial Turf Installation (Ward 1)	\$1,650,000	\$1,815,000
13	Mill Creek Acres Park Build Out (Ward 3)	\$375,000	\$397,500
	Total Cost	\$11,517,742	\$12,564,716
	Estimated 2016 Recreation Improvements Bond Issue		\$9,750,000
	Deficit of Available Funds		(\$2,814,716)

*The recommendation is to begin with Project #1 and continue with list until all available resources are expended.* 

These costs are estimated costs based on research into specific equipment or engineering estimates.

Final project prioritization is an ongoing decision of Town Council.